

Consolidated income statement

KSEK	Jan-Mar 2023	Jan-Mar 2022	Jan-Dec 2022
Product related revenue	37 527	35 499	131 756
Services	30 601	27 557	108 402
Operations, third party revenue and others	1 127	1 108	4 657
Hardware, sale and lease revenue	1 774	4 898	17 054
Total revenues	71 027	69 062	261 869
Operating expenses			
Purchase of hardware	-1 143	-4 366	-12 187
Project and subcontracting costs	-8 230	-7 899	-28 886
Personnel costs	-47 567	-44 307	-172 442
Other operating expenses	-6 057	-4 995	-23 422
Amortization of goodwill and intangible assets	-2 276	-2 278	-9 110
Depreciation of tangible assets	-413	-303	-1 290
Operating profit before financial items	5 342	4 914	14 531
Results from financial investments	-94	-182	-615
Profit after financial items	5 248	4 732	13 916
Taxes	-1 541	-1 076	-3 211
Net profit for the period/year	3 707	3 656	10 705

Consolidated balance sheet

KSEK	2023-03-31	2022-03-31	2023-12-31
Fixed assets			
<i>Intangible assets</i>			
Software	34 512	39 802	35 857
Goodwill	16 366	20 274	17 343
<i>Tangible assets</i>			
Equipment	6 065	5 739	5 853
<i>Financial assets</i>			
Other securities held as fixed assets	2 314	611	2 453
Deferred tax	49	52	52
Total fixed assets	59 307	66 477	61 559
Current assets			
Inventories	539	1 208	847
Accounts receivable	38 966	55 180	32 322
Income taxes recoverable	0	1 763	517
Other receivables	1 183	1 642	776
Prepaid expenses and accrued income	4 539	3 561	3 715
Short term Investments	95	101	101
Cash and bank balances	40 875	31 614	25 848
Total current assets	86 197	95 069	64 126
Total assets	145 504	161 547	125 685

Consolidated balance sheet

KSEK	2023-03-31	2022-03-31	2023-12-31
Equity and liabilities			
<i>Equity</i>			
Share capital	1 115	1 115	1 116
Other equity including profit for the year	67 076	57 455	64 179
Total equity for the shareholders in the Company	68 191	58 570	65 295
Total equity	68 191	58 570	65 295
Provisions			
Provisions for taxes	303	220	303
Other provisions	1 151	1 106	1 151
Total provisions	1 454	1 327	1 454
Long-term liabilities			
Long-term interest bearing liabilities	11 000	15 000	12 000
Total long-term liabilities	11 000	15 000	12 000
Current liabilities			
Short-term interest bearing liabilities	4 000	19 000	4 000
Advance payments from customers	12 542	7 754	769
Accounts payable	4 138	9 763	6 780
Current tax liability	3 271	1 309	1 791
Other liabilities	13 578	13 599	11 709
Accrued expenses and deferred income	27 329	35 224	21 886
Total current liabilities	64 859	86 650	46 936
Total equity and liabilities	145 504	161 547	125 685

Consolidated cash flow statement

	Jan-Mar	Jan-Mar	Jan-Dec
KSEK	2023	2022	2022
Operating activities			
Operating profit	5 342	4 914	14 531
Reversal of non-cash items			
- Depreciation and amortization of fixed assets	2 689	2 581	10 400
- Other provisions	0	0	45
Interest received	141	1	143
Interest paid	-213	-183	-689
Income tax paid	456	-1453	-1718
Changes from operating activities before working capital	8 415	5 860	22 712
Working capital			
Inventories (+ decrease)	308	784	1145
Accounts receivable (+ decrease)	-7 055	-22 038	801
Other current receivables (+ decrease)	-1322	-101	601
Accounts payable (+ increase)	-2 585	3 539	552
Other current liabilities (+ increase)	19 830	22 874	535
Cash flow from operating activities	17 591	10 918	26 346
Investing activities			
Aquisition of intangible assets	0	-48 511	-48 511
Purchase of tangible assets	-693	-561	-1636
Aquisition of shares and operations			
Increase/decrease of financial investments	117	0	-1916
Cash flow from investing activities	-576	-49 072	-52 063
Financing activities			
Issue of new shares	0	0	1211
New bankloans	0	0	0
Repayment/amortization of loan	-1000	-1000	-19 000
Dividend paid	0	0	-1394
Cash flow from financing activities	-1 000	-1 000	-19 183
Cash flow for the period	16 015	-39 154	-44 900
Cash and cash equivalent at the beginning of the period	25 949	70 358	70 358
Exchange rate differences in cash and cash equivalent	-994	511	491
Cash and cash equivalents at the end of the period	40 970	31 715	25 949

	Jan-Mar	Jan-Dec
Change in equity, KSEK	2023	2022
OB Equity 2023-01-01 (2022-01-01)	65 295	54 403
Issue of new shares	-811	1 211
Dividend	0	-1 394
Translation difference	0	370
Profit for the period	3 707	10 705
Equity 2023-03-31 (2022-12-31)	68 191	65 295

	Jan-Mar	Jan-Mar	Jan-Dec
Consolidated key ratios	2023	2022	2022
EBITA (KSEK)	7 618	7 192	23 641
Operating margin, EBITA (%)	10,7%	10,4%	9,0%
EBIT (KSEK)	5 342	4 914	14 531
Operating margin, EBIT (%)	7,5%	7,1%	5,5%
Profit margin (%)	7,4%	6,9%	5,3%

Consolidated financial summary

Liquid assets (MSEK)	41,0	31,7	25,9
Equity (MSEK)	68,2	58,6	65,3
Equity ratio (%)	46,9%	36,3%	52,0%
Liquid ratio (%)	132%	108%	135%

Consolidated employees

Employees as at period end (numbers)	193	187	191
Annual employees for the full period (numbers)	185	182	186
Revenue/Employee (KSEK)	384	379	1 408
Operating profit or loss/employee (KSEK)	41	40	127
Employee turnover (%)	2,6%	2,7%	11,0%
Sickness absence (%)	2,4%	4,6%	4,4%

Share in Triona AB

Number of shares at the end of the period (units)	5 611 680	5 577 080	5 611 680
Earnings per share Triona AB (SEK)	0,66	0,66	1,91
Equity per share Triona AB (SEK)	12,15	10,50	11,64

Definitions

EBITA	Result before amortization and write-downs of intangible assets.
EBIT	Operating profit before financial items and tax.
Operating margin	EBIT in percent of net sales.
Profit margin	Profit/loss before tax in percent of total revenue.
Liquid assets	The group's total monetary balances in terms of cash; cash, bank accounts, short term Investments, etc.
Equity	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
Equity ratio	Equity in percent of total assets.
Liquid ratio	Current assets excluding inventory in percent of current liabilities.
Annual employees	Refers to the number of employees measured in contracted time and fulltime positions.
Earnings per share	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.
Equity per share	Equity attributable to the parent company's shareholders /total amount of outstanding shares.