

Consolidated income statement

KSEK	2024 Jan-Mar	2023 Jan-Mar	2023 Full-year
Product related revenue	33 238	37 527	141 394
Services	32 043	30 601	115 809
Operations, third party revenue and others	1 077	1 127	5 068
Hardware, sale and lease revenue	4 729	1 774	4 746
Total revenues	71 086	71 027	267 017
Operating expenses			
Purchase of hardware	-3 427	-1 143	-3 165
Project and subcontracting costs	-5 363	-8 230	-29 174
Personnel costs	-51 750	-47 567	-187 963
Other operating expenses	-6 784	-6 057	-23 508
Amortization of goodwill and intangible assets	-2 275	-2 276	-9 103
Depreciation of tangible assets	-446	-413	-1 687
Operating profit before financial items	1 041	5 342	12 417
Results from financial investments	191	-94	-41
Profit after financial items	1 232	5 248	12 376
Taxes	-373	-1 541	-2 846
Net profit for the period/year	859	3 707	9 530

Consolidated balance sheet

KSEK	2024-03-31	2023-03-31	2023-12-31
Fixed assets			
<i>Intangible assets</i>			
Software	29 313	34 512	30 611
Goodwill	12 459	16 366	13 436
<i>Tangible assets</i>			
Equipment	5 709	6 065	5 927
<i>Financial assets</i>			
Other securities held as fixed assets	2 511	2 314	2 511
Deferred tax	80	49	80
Total fixed assets	50 072	59 307	52 565
Current assets			
Inventories	795	539	1 705
Accounts receivable	54 485	38 966	46 998
Income taxes recoverable	436	0	0
Other receivables	1 277	1 183	1 100
Prepaid expenses and accrued income	6 775	4 539	4 473
Short term Investments	97	95	97
Cash and bank balances	31 290	40 875	22 244
Total current assets	95 154	86 197	76 617
Total assets	145 226	145 504	129 182

Consolidated balance sheet

KSEK	2024-03-31	2023-03-31	2023-12-31
Equity and liabilities			
<i>Equity</i>			
Share capital	1 122	1 115	1 122
Other equity including profit for the year	67 975	67 076	67 056
Total equity for the shareholders in the Company	69 097	68 191	68 178
Total equity	69 097	68 191	68 178
Provisions			
Provisions for taxes	299	303	299
Other provisions	1 151	1 151	1 151
Total provisions	1 450	1 454	1 450
Long-term liabilities			
Long-term interest bearing liabilities	7 000	11 000	8 000
Total long-term liabilities	7 000	11 000	8 000
Current liabilities			
Short-term interest bearing liabilities	4 000	4 000	4 000
Advance payments from customers	12 883	12 542	829
Accounts payable	8 329	4 138	5 618
Current tax liability	1 508	3 271	2 176
Other liabilities	12 846	13 578	13 811
Accrued expenses and deferred income	28 113	27 329	25 120
Total current liabilities	67 679	64 859	51 554
Total equity and liabilities	145 226	145 504	129 182

Consolidated cash flow statement

	2024	2023	2023
KSEK	Jan-Mar	Jan-Mar	Full-year
Operating activities			
Operating profit	1 041	5 342	12 417
Reversal of non-cash items			
- Depreciation and amortization of fixed assets	2 721	2 689	10 775
Interest received	288	141	881
Interest paid	-183	-213	-916
Income tax paid	-1 477	456	-1 980
Changes from operating activities before working capital	2 390	8 415	21 177
Working capital			
Inventories (+ decrease)	910	308	-858
Accounts receivable (+ decrease)	-7 401	-7 055	-15 173
Other current receivables (+ decrease)	-2 456	-1 322	-1 195
Accounts payable (+ increase)	2 696	-2 585	-1 091
Other current liabilities (+ increase)	13 927	19 830	6 193
Cash flow from operating activities	10 066	17 591	9 053
Investing activities			
Purchase of tangible assets	-199	-693	-1 829
Increase/decrease of financial investments	85	117	-19
Cash flow from investing activities	-114	-576	-1 848
Financing activities			
Repayment/amortization of loan	-1 000	-1 000	-4 000
Dividend paid	0	0	-5 612
Cash flow from financing activities	-1 000	-1 000	-9 612
Cash flow for the period	8 952	16 015	-2 407
Cash and cash equivalent at the beginning of the period	22 341	25 949	25 949
Exchange rate differences in cash and cash equivalent	94	-994	-1 201
Cash and cash equivalents at the end of the period	31 387	40 970	22 341

	2024	2023
Change in equity, KSEK	Jan-Mar	Full-year
OB Equity 2024-01-01 (2023-01-01)	68 178	65 295
Dividend	0	-5 612
Translation difference	61	-1 035
Profit for the period	859	9 530
Equity 2024-03-31 (2023-12-31)	68 191	68 178

	2024	2023	2023
Consolidated key ratios	Jan-Mar	Jan-Mar	Full-year
EBITA (KSEK)	3 316	7 618	21 519
Operating margin, EBITA (%)	4,7%	10,7%	8,1%
EBIT (KSEK)	1 041	5 342	12 417
Operating margin, EBIT (%)	1,5%	7,5%	4,7%
Profit margin (%)	1,7%	7,4%	4,6%

Consolidated financial summary

Liquid assets (MSEK)	31,4	41,0	22,3
Equity (MSEK)	69,1	68,2	68,2
Equity ratio (%)	47,6%	46,9%	52,8%
Liquid ratio (%)	139%	132%	145%

Consolidated employees

Employees as at period end (numbers)	201	193	200
Annual employees for the full period (numbers)	195	185	191
Revenue/Employee (KSEK)	365	384	1 397
Operating profit or loss/employee (KSEK)	17	41	113
Employee turnover (%)	1,5%	2,6%	6,5%
Sickness absence (%)	2,7%	2,4%	2,0%

Share in Triona AB

Number of shares at the end of the period (units)	5 611 680	5 611 680	5 611 680
Earnings per share Triona AB (SEK)	0,15	0,66	1,70
Equity per share Triona AB (SEK)	12,31	12,15	12,15

Definitions

EBITA	Result before amortization and write-downs of intangible assets.
EBIT	Operating profit before financial items and tax.
Operating margin	EBIT in percent of net sales.
Profit margin	Profit/loss before tax in percent of total revenue.
Liquid assets	The group's total monetary balances in terms of cash; cash, bank accounts, short term Investments, etc.
Equity	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
Equity ratio	Equity in percent of total assets.
Liquid ratio	Current assets excluding inventory in percent of current liabilities.
Annual employees	Refers to the number of employees measured in contracted time and fulltime positions.
Earnings per share	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.
Equity per share	Equity attributable to the parent company's shareholders /total amount of outstanding shares.