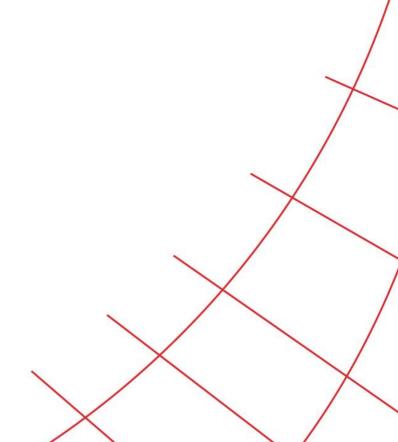
# Consolidated income statement

	Jan-March	Jan-March
TSEK	2018	2017
Revenue Triona group	40 680	38 870
Revenue Subcontractors	2 266	99
Total revenues	42 946	38 969
Operating expenses		
Subcontracting costs	-2 806	-1 050
Personnel costs	-29 590	-27 638
Other external costs	-3 852	-3 390
Depreciation and amortization of tangible and intangible assets	-770	-788
Amortization of goodwill	-509	-405
Operating profit before financial items	5 418	5 698
Results from financial investments	-51	17
Profit after financial items	5 367	5 715
Tax on profit for the year	-1 398	-1 289
Net profit for the year	3 969	4 426





# Consolidated balance sheet

TSEK	2018-03-31	2017-03-31
Fixed assets		
Intangible assets		
Developed software	4 702	5 904
Goodwill	6 772	5 401
Tangible assets		
Equipment	1 246	1 059
Financial assets		
Participations in associated companies	1 306	1 700
Other securities held as fixed assets	380	391
Deferred tax	671	567
Total fixed assets	15 078	15 022
Current assets		
Accounts receivable	36 503	31 731
Other receivables	592	1 223
Prepaid expenses and accrued income	6 417	6 188
Short term Investments	101	99
Cash and bank balances	41 335	37 691
Total current assets	84 948	76 932
Total assets	100 026	91 954

# Consolidated balance sheet

TSEK	2018-03-31	2017-03-31
Equity and liabilities		
Restricted equity		
Share capital	1 115	1 115
Other equity including profit for the year	67 810	66 600
Total equity for the shareholders in the Company	68 925	67 715
Non-controlling interest	59	-
Total equity	68 985	67 715
Provisions		
Provisions for taxes	1 615	929
Total provisions	1 615	929
Long-term liabilities		
Long-term interest bearing liabilities	2 479	0
Total long-term liabilities	2 479	0
Current liabilities		
Advance payments from customers	160	2 814
Accounts payable	2 868	689
Current tax liability	198	1 361
Other liabilities	9 592	6 070
Accrued expenses and deferred income	14 130	12 376
Total current liabilities	26 947	23 310
Total equity and liabilities	100 026	91 954

# Consolidated cash flow statement

Other current receivables (+ decrease)         -803         335           Accounts payable (+ increase)         -805         -1 623           Other current liabilities (+ increase)         2 744         4 040           Cash flow from operating activities         9 134         7 610           Investing activities         -         -160           Purchase of tangible asses         -         -160           Aquisition of shares and operations         -2 395           Increase/decrease of financial investments         -         -369           Cash flow from investing activities         -2 395         -529           Financing activities         -         -57         -           Repayment/amortization of loan         -57         -         -           Cash flow from financing activities         -57         -         -           Cash flow for the year         6 682         7 081         -           Cash and cash equivalent at the beginning of the year         34 368         30 732           Exchange rate differences in cash and cash equivalent         386         -23	TSEK	Jan-March 2018	Jan-March 2017
Operating profit         5 418         5 698           Reversal of non-cash items         - Operacitation and amortization of fixed assets         1 279         1 193           Interest received         - 18         1 493         - 561           Income tax paid         -1 493         - 561         - 561           Changes from operating activities before working capital         5 153         6 348           Working capital         - 2 845         - 1 490           Accounts receivable (+ decrease)         2 845         - 1 490           Other current receivables (+ decrease)         - 805         - 1 623           Accounts payable (+ increase)         - 805         - 1 623           Other current liabilities (+ increase)         2 744         4 040           Cash flow from operating activities         9 134         7 610           Investing activities         - 2 395         - 160           Aquisition of shares and operations         - 2 395         - 529           Increase/decrease of financial investments         - 2 395         - 529           Financing activities         - 2 395         - 529           Financing activities         - 57         - 5           Cash flow from financing activities         - 6 682         7 081			
Reversal of non-cash items   1 279	-		
Depreciation and amortization of fixed assets   1 279		5 418	5 698
Interest received         -         18           Interest paid         -51         -           Income tax paid         -1493         -561           Changes from operating activities before working capital         5 153         6 348           Working capital			
Interest paid         -51         -           Income tax paid         -1 493         -561           Changes from operating activities before working capital         5 153         6 348           Working capital	·	1 279	
Income tax paid		-	18
Changes from operating activities before working capital         5 153         6 348           Working capital         2 845         -1 490           Accounts receivable (+ decrease)         -803         335           Accounts payable (+ increase)         -805         -1 623           Other current liabilities (+ increase)         2 744         4 040           Cash flow from operating activities         9 134         7 610           Investing activities         -         -160           Aquisition of shares and operations         -2 395         -2 395           Increase/decrease of financial investments         -         -369           Cash flow from investing activities         -2 395         -529           Financing activities         -57         -           Repayment/amortization of loan         -57         -           Cash flow from financing activities         -57         -           Cash flow for the year         6 682         7 081           Cash and cash equivalent at the beginning of the year         34 368         30 732           Exchange rate differences in cash and cash equivalent         386         -23	Interest paid	-51	-
Working capital           Accounts receivable (+ decrease)         2 845         -1 490           Other current receivables (+ decrease)         -803         335           Accounts payable (+ increase)         -805         -1 623           Other current liabilities (+ increase)         2 744         4 040           Cash flow from operating activities         9 134         7 610           Investing activities         -         -160           Purchase of tangible asses         -         -160           Aquisition of shares and operations         -2 395         -           Increase/decrease of financial investments         -         -369           Cash flow from investing activities         -2 395         -529           Financing activities         -2 395         -529           Financing activities         -57         -           Cash flow from financing activities         -57         -           Cash flow for the year         6 682         7 081           Cash and cash equivalent at the beginning of the year         34 368         30 732           Exchange rate differences in cash and cash equivalent         386         -23	Income tax paid	-1 493	-561
Accounts receivable (+ decrease)       2 845       -1 490         Other current receivables (+ decrease)       -803       335         Accounts payable (+ increase)       -805       -1 623         Other current liabilities (+ increase)       2 744       4 040         Cash flow from operating activities       9 134       7 610         Investing activities       -       -160         Purchase of tangible asses       -       -160         Aquisition of shares and operations       -2 395         Increase/decrease of financial investments       -       -369         Cash flow from investing activities       -2 395       -529         Financing activities       -57       -         Repayment/amortization of loan       -57       -         Cash flow from financing activities       -57       -         Cash flow for the year       6 682       7 081         Cash and cash equivalent at the beginning of the year       34 368       30 732         Exchange rate differences in cash and cash equivalent       386       -23	Changes from operating activities before working capital	5 153	6 348
Other current receivables (+ decrease)         -803         335           Accounts payable (+ increase)         -805         -1 623           Other current liabilities (+ increase)         2 744         4 040           Cash flow from operating activities         9 134         7 610           Investing activities         -         -160           Purchase of tangible asses         -         -160           Aquisition of shares and operations         -2 395           Increase/decrease of financial investments         -         -369           Cash flow from investing activities         -2 395         -529           Financing activities         -2 395         -529           Financing activities         -57         -           Cash flow from financing activities         -57         -           Cash flow for the year         6 682         7 081           Cash and cash equivalent at the beginning of the year         34 368         30 732           Exchange rate differences in cash and cash equivalent         386         -23	Working capital		
Accounts payable (+ increase)       -805       -1 623         Other current liabilities (+ increase)       2 744       4 040         Cash flow from operating activities       9 134       7 610         Investing activities       -       -160         Purchase of tangible asses       -       -160         Aquisition of shares and operations       -2 395         Increase/decrease of financial investments       -       -369         Cash flow from investing activities       -2 395       -529         Financing activities       -       -57       -         Repayment/amortization of loan       -57       -       -         Cash flow from financing activities       -57       -         Cash flow for the year       6 682       7 081         Cash and cash equivalent at the beginning of the year       34 368       30 732         Exchange rate differences in cash and cash equivalent       386       -23	Accounts receivable (+ decrease)	2 845	-1 490
Other current liabilities (+ increase) 2 744 4 040  Cash flow from operating activities 9 134 7 610  Investing activities  Purchase of tangible asses160 Aquisition of shares and operations -2 395 Increase/decrease of financial investments369 Cash flow from investing activities -2 395  Financing activities  Repayment/amortization of loan -57 -529  Cash flow from financing activities -57 -  Cash flow for the year 6 682 7 081 Cash and cash equivalent at the beginning of the year Exchange rate differences in cash and cash equivalent 386 -23	Other current receivables (+ decrease)	-803	335
Cash flow from operating activities  Purchase of tangible asses160 Aquisition of shares and operations -2 395 Increase/decrease of financial investments369 Cash flow from investing activities -2 395 Financing activities Repayment/amortization of loan -57 - Cash flow from financing activities -57 - Cash flow for the year 6 682 7 081 Cash and cash equivalent at the beginning of the year Exchange rate differences in cash and cash equivalent 386 -23	Accounts payable (+ increase)	-805	-1 623
Investing activities  Purchase of tangible asses160 Aquisition of shares and operations -2 395 Increase/decrease of financial investments369 Cash flow from investing activities -2 395  Financing activities Repayment/amortization of loan -57 - Cash flow from financing activities -57  Cash flow for the year 6 682 7 081 Cash and cash equivalent at the beginning of the year Exchange rate differences in cash and cash equivalent 386 -23	Other current liabilities (+ increase)	2 744	4 040
Purchase of tangible asses160 Aquisition of shares and operations -2 395 Increase/decrease of financial investments369 Cash flow from investing activities -2 395 Financing activities Repayment/amortization of loan -57 - Cash flow from financing activities -57 - Cash flow for the year 6 682 7 081 Cash and cash equivalent at the beginning of the year 34 368 30 732 Exchange rate differences in cash and cash equivalent 386 -23	Cash flow from operating activities	9 134	7 610
Aquisition of shares and operations Increase/decrease of financial investments Cash flow from investing activities  Financing activities Repayment/amortization of loan Cash flow from financing activities  Cash flow from financing activities  Cash flow for the year Cash and cash equivalent at the beginning of the year Exchange rate differences in cash and cash equivalent  -2 395 -369 -369 -529  Financing activities -57 -  Cash flow for the year -57 -57 -58 -58 -58 -59 -59 -59 -59 -59 -59 -59 -59 -59 -59	Investing activities		
Increase/decrease of financial investments369  Cash flow from investing activities -2 395  Financing activities  Repayment/amortization of loan -57 -  Cash flow from financing activities -57 -  Cash flow for the year 6 682 7 081  Cash and cash equivalent at the beginning of the year 34 368 30 732  Exchange rate differences in cash and cash equivalent 386 -23	Purchase of tangible asses	-	-160
Cash flow from investing activities  Financing activities  Repayment/amortization of loan  Cash flow from financing activities  Cash flow for the year  Cash and cash equivalent at the beginning of the year  Exchange rate differences in cash and cash equivalent  -2 395  -529  -529  Cash flow from financing activities  -57  -6 682  7 081  7 081  7 081  7 081  7 081  7 081  7 081  7 081  7 081  7 081  7 081	Aquisition of shares and operations	-2 395	
Financing activities  Repayment/amortization of loan -57 -  Cash flow from financing activities -57 -  Cash flow for the year 6 682 7 081  Cash and cash equivalent at the beginning of the year 34 368 30 732  Exchange rate differences in cash and cash equivalent 386 -23	Increase/decrease of financial investments	-	-369
Repayment/amortization of loan -57 -  Cash flow from financing activities -57 -  Cash flow for the year 6 682 7 081  Cash and cash equivalent at the beginning of the year 34 368 30 732  Exchange rate differences in cash and cash equivalent 386 -23	Cash flow from investing activities	-2 395	-529
Cash flow from financing activities -57 -  Cash flow for the year 6 682 7 081  Cash and cash equivalent at the beginning of the year 34 368 30 732  Exchange rate differences in cash and cash equivalent 386 -23	Financing activities		
Cash flow for the year 6 682 7 081 Cash and cash equivalent at the beginning of the year 34 368 30 732 Exchange rate differences in cash and cash equivalent 386 -23	Repayment/amortization of loan	-57	_
Cash and cash equivalent at the beginning of the year 34 368 30 732 Exchange rate differences in cash and cash equivalent 386 -23	Cash flow from financing activities	-57	-
Cash and cash equivalent at the beginning of the year 34 368 30 732 Exchange rate differences in cash and cash equivalent 386 -23	Cash flow for the year	6 682	7 081
Exchange rate differences in cash and cash equivalent 386 -23		34 368	30 732
	Cash and cash equivalents at the end of the year		37 790

	Jan-March	Jan-March
KSEK	2018	2017
Change in equity		
OB Equity 2018-01-01 (2017-01-01)	64 473	63 304
Translation difference	483	-15
Profit/loss for the year	3 969	4 426
Equity 2018-03-31 (2017-03-31)	68 925	67 715
Consolidated key ratios		
ЕВІТА	6 609	6 786
ЕВІТ	5 418	5 698
Operating margin (%)	12,6%	14,6%
Profit margin (%)	12,5%	14,7%
Consolidated financial summary		
Liquid assets	41 436	37 790
Equity	68 925	67 715
Equity ratio (%)	68,8%	73,6%
Liquid ratio (%)	313%	330%
Consolidated employees		
Employees last quarter (numbers)	137	127
Annual employees (numbers)	127	117
Revenue/Employee	339	333
Operating profit or loss/employee	43	49
Employee turnover (%)	3,9%	2,4%
Sickness absence (%)	2,3%	3,5%
Share in Triona AB		
Number of shares at the end of the period (units)	5 577 080	5 577 080
Earnings per share Triona AB (SEK)	0,71	0,79
Equity per share Triona AB (SEK)	12,36	12,14

## **Definitions**

**EBITA** Result before amortization and write-downs of intangible

assets.

**EBIT** Results before financial costs and tax.

**Equity** Reported equity and untaxed reserves after deferred tax

deduction to current tax rate.

**Equity per share** Equity attributable to the parent company's shareholders

/total amount of outstanding shares.

Acid test ratio Current assets excluding inventory in percent of current

liabilities.

**Net cash** The group's total monetary balances in terms of cash; cash,

bank accounts, postal- and bankgiro, received checks,

money order, etc.

**Operating margin** EBIT in percent of net sales.

**Financial strength** Equity in percent of total assets.

**Profit** Profit/loss after financial items but before tax.

**Profit margin** Profit/loss before tax in percent of net sales.

Annual employee Refers to the number of employees measured in contracted

time and fulltime positions. Excluded are employees who are on leave, long-term permanent sickness and parental

leave is excluded.

**Profit per share after tax** Profit after tax attributable to parent company's

shareholders/total amount outstanding shares.